



March 12, 2016 Revised  
800055

Ohio Cat STS Schedule #

Ohio Cat STS Index # STS515

**MR. MARK GRUBISS  
CITY OF WILLOUGHBY HILLS  
35405 CHARDON RD  
WILLOUGHBY HILLS, OHIO 44094**

Dear Mr. Grubiss,

Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

**One (1) New CATERPILLAR Model: 262D DCA3 Skid Steer Loader with all standard equipment in addition to the additional specifications listed below:**

#### **STANDARD EQUIPMENT**

**ELECTRICAL**-12 Volt Electrical System-- Two Rear Halogen Working Lights-80 Ampere Alternator-- Two Adjustable Front Halogen Lights-Ignition Key Start / Stop / Aux Switch-- Dome Light-Lights:-Backup Alarm-- Gauge Backlighting-Heavy Duty Battery, 850 CCA-- Two Rear Tail Lights-Electrical Outlet, Beacon

**FRAMES**-Lift Linkage, Vertical Path-Belly Pan Cleanout-Chassis, One Piece Welded-Support, Lift Arm-Machine Tie Down Points (4)-Rear Bumper, Welded

**HYDRAULICS**-Standard Flow Auxiliary Hydraulics with-Electro/Hydraulic Implement Control, RH-Continuous Flow-Electro/Hydraulic Hydrostatic-CONTROLS:-Transmission Control, LH

**OPERATOR ENVIRONMENT**-Operator Warning System Indicators:-Control Interlock System, when Operator-- Air Filter Restriction-Leaves Seat or Armrest Raised :- Alternator Output-- Hydraulic System Disables-- Armrest Raised / Operator Out of Seat-- Hydrostatic Transmission Disables-- Engine Coolant Temperature-- Parking Brake Engages-- Engine Oil Pressure-ROPS Cab, Open, Tilt Up-- Glow Plug Activation-Anti-theft Security System w/6-button-- Hydraulic Filter Restriction-keypad-- Hydraulic Oil Temperature-FOPS, Level I-- Park Brake Engages-Top and Rear Windows-- Engine Emission System-Floormat-Gauges: Fuel Level and Hour Meter-Interior Rear View Mirror-Storage compartment with netting-



<b>CAT WORK TOOL ATTACHMENTS</b>	
78" GENERAL PURPOSE BUCKET WITH BOLT-EDGE CAT WORK TOOLS	1,843.00
24" PC306B COLD PLANER CAT WORK TOOLS	23,024.00
BP118C PICK UP BROOM CAT WORK TOOLS	7,271.00
<b>TOTAL LIST PRICE WORK TOOL ATTACHMENTS</b>	
32,138.00	
LESS 18% STS DISCOUNT WORK TOOLS 2016	
5,785.00	
<b>NET WORK TOOL TRANSACTION PRICE = LIST LESS 18% STS</b>	<b>\$26,353.00</b>

Total List Price for all BASE UNIT 2016.	\$68,433.00
Less 34% STS Discount for 2015. Expires 12/1/2016	-23,268.00
<b>Net Balance for BASE UNIT</b>	<b>\$45,165.00</b>

Total List Price for 3 Work Tool Attachments 2016.	\$32,138.00
Less 18% STS Discount for 2016. Expires 12/1/2016	-5,785.00
<b>Net Balance for WORK TOOL ATTACHMENTS</b>	<b>\$26,353.00</b>

**BALANCE FOR ALL FACTORY ITEMS AND WORK TOOLS 2016**  
**\$71,518.00**

Continued on next page:

**WARRANTY**

Standard Warranty: 12 MONTH, UNLIMITED HOUR, TOTAL MACHINE WARRANTY INCLUDING ALL TRAVEL TIME AND MILEAGE FOR WARRANTY SERVICE CALL.

**F.O.B./TERMS:** OHIO CAT TO DELIVER TO WILLOUGHBY HILLS, OHIO. OPERATOR TRAINING INCLUDED. APPROXIMATE DELIVERY IS 45 DAYS SUBJECT TO CHANGE. CURRENT STS PROGRAM EXIRES 12/1/2016.

**PAYMENT TERMS NET BALANCE 30 DAYS FROM INVOICE**

**FINANCING AVAILABLE THROUGH CATERPILLAR FINANCIAL. CONTACT SALES REPRESENTATIVE FOR DETAILS.**

CASH WITH BALANCE	TERM LEASE	RATE DOC FEE RESIDUAL
ORDER	TO FINANCE PAYMENT	

Accepted by \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
Signature

Thank you for your interest in Ohio CAT and Caterpillar products for your business needs. This quotation is valid for 90 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Arthur Westfall  
Machine Sales Representative  
Ohio CAT  
awestfall@ohiocat.com  
440-829-9553

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